

Simplicity - Service - Savings

94

Smarter Business negotiates supply contract
to 94 sites

£150,000

secured in savings

THE BRIEF

Voltix Services Ltd is a business which provides facilities maintenance services such as energy management across a range of sectors in the UK.

They called on Smarter Business to assist them with consolidating 94 separate water and energy contracts for a large property management client.

OUR ACTIVITY

The task was initially placed into Voltix's hands, but due to the sheer volume of work requested by the client and a lack of time, the business saw great value in partnering with us to deliver on the brief.

We were tasked with consolidating an energy strategy for all of Voltix's 94 sites, ensuring a smooth transition from their previous service provider. We put their clients' contracts out to tender to provide non-biased price comparisons, installed new energy meters and carried out a thorough bill validation and tenant re-billing process.



Smarter Business' reputation for transparency is evident through their constant communication along the journey. The service they provide is open and friendly and response time to queries is minimal – professionally dealt with by capable and knowledgeable people. They are reliable, and the manner in which they confidently deliver their services and expertise makes the business highly recommendable.

- *Brian Sydney, Director, Voltix*



SIMPLICITY - SERVICE - SAVINGS

TRANSPARENT,
DEDICATED
SERVICE

SINGLE POINT
OF CONTACT

SIMPLIFIED
SUPPLY
TERMS

THE OUTCOME

We successfully managed and provided a bill validation and tenant re-billing for 94 electric meters, 23 gas meters, and 30 water meters for Voltix's client.

As a result of looking over historical invoices and analysing overspend we procured a total saving of £150,000 for the client.

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