



Simplicity - Service - Savings



SAVED ON A NEW ENERGY CONTRACT

THE BRIEF

FD Bruce Green: "About 3 - 4 % of our total outlay is spent on electricity. When I first joined the team three years ago, we were spending around £30,000 on electricity in the production area of the winery. I had heard positive things about Smarter Business, so I asked if they could review our expenditure."

OUR ACTIVITY

Our energy audit exercise identified several suppliers that were offering a cheaper deal than Hattingley Valley's existing supplier. Smarter Business helped Hattingley Valley Wines switch energy suppliers to move onto a cheaper contract.

We carried out a historical utility bill audit to find where the winery could claim back money on billing errors. Our desktop energy audit also helped us advise Hattingley Valley of their eligibility for specific grants and rebates, such as purchasing energy-saving equipment.

We also offer ongoing energy management, looking at how much energy the winery is using and the times it is being used. We can then alert the team to any spike or drop in their energy pattern, helping them avoid overspend.



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It was great to be able to hand over all the hard work to somebody else. We had seven meters here with differing renewal dates, and we simply didn't have the time or resources to do that in-house. Having our old bills analysed by an expert was really useful. To keep electricity costs competitive, we will continue to utilise the switching service when our current contract approaches renewal date. However, it is not something we will have to worry about, as we know that Smarter Business will review the market for us. It's a simple and free process that saves us time and money - what's not to like?

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- **Bruce Green**, Finance Director, Hattingley Valley Wines



Smarter Business
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The Wine Association



WINEGB
WINES OF GREAT BRITAIN

THE OUTCOME

"As a result of working with Smarter Business, we switched to quite a small supplier that was not even on our radar at the time. The resulting switch beat the renewal quote with our existing supplier by a very healthy 20 percent, saving us several thousand pounds."

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Case Study: Hattingley Valley Wines